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SOME TECHNICAL DIFFERENCES FROM OTHER MANUFACTURERS

- 1. Our **products** are benchmarks in industries such as food, pharmaceuticals, cosmetics, water treatment, environmental safety and so on.
- 2. Our MICROKIT dehydrated culture media are adapted to meet different consumer needs (500g, 100g and 5kg pots, tubes with pre-weighed quantities sufficient for 250ml). Their thermolabile supplements in injectable bottles make it possible to extract the quantity required to prepare the amount of medium you want, not just 500ml or 1 litre of medium.
- Our range of MICROKIT dehydrated culture media is comprehensive: classic media, ISO standard media formulated by nobody else, CROMOKIT thermostable chromogenic media and more.
- 4. Our PLAQUIS hermetic plates for membrane filtration water analysis have a shelf life of 6 8 months rather than the (maximum) 2 months of classic (non-hermetic) plates from other manufacturers. And we supply all the culture media more than 37 used in water analysis in this convenient, popular format. The advantage of our PLAQUIS in relation to 2ml vials for absorbent cardboard (which we also manufacture) and nutrient cardboard discs is increased accuracy and prevision of results.
- 5. Our P/A kits (for negative screening of pathogen-free water samples) cover the full spectrum of needs for all microbiological parameters with water: coliforms, E.coli, faecal enterococci, clostridium perfringens, pseudomonas aeruginosa, burkholderia cepacia, vibrio cholerae, staphylococcus aureus, fungi (yeasts and moulds), microalgae, cyanobacteria, legionella, salmonella-shigella, campylobacter, E.coli VTEC 0157 and so on.
- 6. Our **DESINFECTEST** dip slides are flexible and have 10cm^2 to accommodate much larger surface samples than those of other manufacturers. The contact method is more efficient than swabbing.
- 7. Our MICROKIT prepared media in tubes and flasks make it possible to keep a stock of media with a long shelf life (1 year), ready for use to cope with peaks of work, absences of analysts due to illness, interruptions in stock suffered by prepared plate manufacturers and other eventualities. Moreover, not only do they allow plates to be prepared in a matter of seconds (by melting in a microwave), but also seeding by adding to "deep" mass.

- 8. In our CRIOTECA vials each colour represents a different cryogenic medium in order to enable storage of many more frozen strains than with our competitors' cryovials with balls (which only have a general medium useful only for the most common bacterial strains). In this way we offer better solutions for all kinds of bacteria (including difficult ones), fungi (yeasts and moulds), legionella, vibrio, anaerobics (clostridium) and microaerophiles (campylobacter), among others.
- 9. We have designed **surface hygiene kits** (KITPRO, Listeriswabs-Green, etc.) which drastically improve on the performance and speed of getting results of kits by other manufacturers (which look similar but have obsolete features).
- 10. Our M-IDENT confirmation kits are designed in accordance with ISO standards for food and water microbiology rather than focusing on clinical microbiology (which often does not identify micro-organisms in this sector or, even worse, identifies them wrongly). We also supply robust immunochromatograms for salmonella, listeria and legionella rather than the delicate latex products of other manufacturers.
- 11. Our COSMETIKIT is designed and verified by top experts in cosmetic microbiology to assure the absence of the pathogens most common in cosmetics, as well as making it possible to measure aerobics and fungi after neutralising the most modern preservatives used in cosmetics by means of the universal medium LPT Neutralizing Broth, designed by us.
- 12. Thanks to our SEC we are able to help elite laboratories in every country and coordinators of intercomparative tests, both public and private, to prepare their own **quantitative**, **homogeneous and stable strains**; training and preparation procedures are included when the SEC matrices for preparing them are ordered from us.
- 13. Through our à la carte **sterile but raw MATRICES** (all types of foodstuffs, cosmetics, etc. to order), any laboratory can verify its microbiological techniques in a much simpler way, especially with the assistance of our microbiological validation consultancy.
- 14. Our MICROKIT PROTOCOLS are based on the relevant ISO standards, but improve on them in critical points, in accordance with what we have learned as coordinators of the intercomparative tests we design and run in Spain for water, food, cosmetic-pharmaceutical and environmental (surface and air) microbiology.

Spain is one of the world centres of industrial design

Microbiological monitoring is a growth market for two reasons: awareness among manufacturers and society of sanitary risk prevention and increasingly demanding regulations in the area of quality control.

We want to work with you on a market with enormous potential. Exploit the advantages of having an expert partner with a vast product range and a drive to succeed together with you.